

## **Company Profile**

CROZ is a Croatian IT company oriented at finance and public sector as well as other large IT systems. CROZ's services include turn-key projects or professional services including education, consulting and implementation in certain segments. CROZ is strategically oriented on IBM technology.

Main areas of expertise include:

- Custom Software Development
- Education and Consulting
- Rational Tools; methodology and implementation
- Mainframe Services; system integration and consulting
- IBM Technology; system and application integration
- Service Oriented Architecture (SOA); implementation and consulting

## **Technological Waves and Experience Gained Through Practice**

Over the years, CROZ team has managed to recognize and capitalize on 'waves' of technology. This kind of reputation indicates accepting technological risks but also all the advantages that new technologies can bring; Java (J2EE) technology, Rational tools (RUP methodology), Candle, WebSphere, Web Services, SOA, Spring Framework just to name a few.

At the same time, CROZ experts have repeatedly tested these technologies and gained extensive experience in practice as well as successfully implemented new technological solutions in user environment. Therefore, the driving force behind the deployment of technologies is not the technology itself, technology has to yield a substantial business value for our clients.

### **CROZ Summary:**

- **Professional IT services**
- **Finance, public sector and large systems**
- **IBM technology**
- **Located in Zagreb/Croatia**
- **Over 90 employees**
- **Company is 100% in private ownership**

## **CROZ as a Partner**

CROZ is known as a company capable of successfully completing demanding and difficult projects and has a reputation of a reliable business partner. Thereat we are relying on the high-quality world standards and methodologies (*Rational Unified Process (RUP), Project Management Institute (PMI)...*), but particularly on the professionalism and the team spirit inside the company.

Our loyalty to the customer is of absolutely no doubt while the successful outcome of a project is always first.

<b>Main Areas of Expertise</b>		
<p><b>Custom Software Development</b></p> <p>Nowadays there are thousands of ready made software packages. But many times none of them satisfy your business needs or the costs of customization are just too high...</p> <p>Our experts begin with the analysis of the business process; go through the software architecture and programming to the production release and deployment. We have developed dozens of complex application systems and business applications in the financial and government sector, and it is safe to say that our references speak for themselves.</p> <p>We understand your business needs and we know how to translate them into a quality software solution!</p>	<p><b>Education &amp; Consulting</b></p> <p>Aware of the need for a fast learning acquisition and of the constant changes in the IT world, we have developed our own approach to a quality knowledge transmission.</p> <p>First and foremost; our instructors and consultants are not just instructors and consultants but rather experts with a year's long experience in the practical usage of a certain technology or tool. We tailor a complete cycle of the knowledge transfer according to the needs of our customers, starting with courses, through workshops based on examples from customer's own experience all the way to the mentorship of the customer's employees or consulting services. Our consultants do not produce heaps of useless paper, but rather facilitate in solving real IT problems.</p> <p>CROZ is a certified IBM Rational educational centre.</p>	<p><b>Service Oriented Architecture</b></p> <p>Many are talking about SOA, but we already have the experience and know how to implement it!</p> <p>Investments in existing (legacy) applications will remain secured because technological aspects of SOA ensure their integration in the realization of system. Monolithic systems are becoming obsolete. They are being replaced by a composite application build from various (reusable!) business services in a technologically heterogeneous environment.</p> <p>As a concept, SOA pervades all areas of the organization it is being applied in, therefore making its implementation a demanding endeavour. CROZ experts will assist with the evaluation and initiation of concepts regarding architecture oriented services, give their advice in organizational changes and if need be roll up their sleeves and implement ESB and other required components.</p>
<p><b>Mainframe</b></p> <p>We believe that in the heart of any ambitious computer centre lays a mainframe server. Why? Simply because mainframe technology provides an unsurpassable combination of reliability, performance and technical abilities.</p> <p>As we speak, CROZ experts are working on the implementation of the new generation of mainframe based solutions including SOA components, WebSphere, Linux.... Rest assure that we also support the traditional (legacy) technologies such as zOS, CICS, DB2.....</p>	<p><b>IBM</b></p> <p>IBM software technology is focused on providing software infrastructure (middleware) and ensures an open, standard and safe infrastructure. It is divided into five groups: Information Management, Lotus, Rational, Tivoli and WebSphere.</p> <p>CROZ covers the complete range of IBM products which makes us unique in the whole of Croatia and even further in the region. CROZ provides consulting services, implementation and support. CROZ is certified IBM Premier Partner and sells IBM software.</p> <p>Further more, our experts use these products and tools in their everyday work on projects and can add additional value to IBM software with their knowledge and experience.</p>	<p><b>Rational</b></p> <p>IBM Rational tools are based on the methodology and experiences gained through best practices and help the development teams to deliver the software more quickly and of greater quality. Rational platform consists of methodologies like well known RUP, design and construction tool, tools for validation of quality, to the packages for change and project management.</p> <p>Our experts use these tools in their everyday work on projects and have year's long experience. CROZ can help you find the easiest and quickest way of how to improve your work processes and begin with the deployment of the selected Rational solutions.</p>